



Rafael Varela Della Giustina

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Profile

Results-oriented and innovation driven engineer, motivated by sharing knowledge, learning and getting things done, I enjoy working in topics at the forefront of technology. Coordinator of several national and international projects, head of many internal projects that I had the opportunity to animate and organise technical and administrative tasks, in different, rigorous and diverse environments (Oil&Gas, construction sites, R&D...). I am looking for a multidisciplinary job blending my technical and business experience.

Languages

Portuguese: Mother tongue;

English: Fluent;

French: Fluent;

Spanish: Fluent;

Italian: Intermediary;

Interests

Travelling and culture (45+ countries visited)

Geopolitics of trade and energy

General advances in science

Strategy and finance

Engineering project manager

Skills

Project management

Leading and supervising projects, coordinating different levels in matrix organisations and construction sites. Managing deliverables and subcontractors, ensuring client satisfaction in commitment to quality, cost and delay. Proven leadership following up projects from initiation to closure (PMI BoK).

Engineering and Science

Curious, rigorous and analytical, skilled in the petrochemical, renewable energy and R&D sectors. Technical capabilities and experience in instrumentation and automation systems (design and construction), energy, R&D and semiconductors.

Business & Finance

Business development and strategic finance. Economic intelligence, strategy and negotiation. Forecasting, valuation and financial states. Following, allocating and planning budget expenses and income.

Intercultural & personal

Seasoned multicultural globetrotter, open minded and eager to learn. Track record of accountability, determination and adaptability in life and in the workplace. Comfortable as a team player as well as autonomously.

Professional experience

2017 - Now: Business developer, Institut Laue-Langevin (ILL) - Grenoble, France

- Leading the development of the Platform for Advanced Characterisation Grenoble, joint technological innovation program involving the ESRF, the ILL, the LPSC/CNRS and CEA-Leti within the frame of IRT Nanoelec (ref. ANR-10-AIRT-05)

2016 - 2017: Research engineer - business development, CEA-LITEN - Grenoble, France

- Leading CEA-Liten's development in Latin America (close collaboration with different levels of CEA's organisation, technical teams, legal department, directors and contracts office).

2012 - 2014: Project supervisor, Petrobras/Nucleo - Recife, Brazil

- Supervising and coordinating instrumentation and automation studies during the construction of the RNEST Refinery (4+ billion dollars, green-field project);
- Ensuring commitment to Quality, Costs and Delay in collaboration with the Project Manager, managing subcontractors, coordinating suppliers and EPC.

2011 - 2012: Project engineer, Chemtech Siemens - Brazil

- Instrumentation and Automation studies for Oil&Gas/Petrochemical multidisciplinary projects (100k€ - 10M€).

Education

M.B.A. in International Management, 2014 - 2015

Université Paris-Dauphine | Sorbonne Graduate Business School IAE - (Renault Foundation scholarship).

M.Sc. Electrical Engineering, 2010 - 2012

UFRGS - Brazil. Major: modeling and simulation

Diplôme d'Ingénieur (Bac+5), 2005 - 2009

Ecole Centrale de Marseille - (Eiffel grant of academic excellence)

B.Sc. Electrical Engineering, 2003 - 2009

UFRGS - Brazil.